

### BUSINESS HISTORY

<b>COMPANY NAME</b>	
	Please use separate attachments to answer questions if necessary.
<b>NATURE OF BUSINESS</b>	<b>WHEN AND HOW WAS THE BUSINESS ESTABLISHED?</b>
<b>TYPE OF PRODUCTS AND SERVICES</b>	
<b>CUSTOMER PROFILE</b>	
<b>KEY CUSTOMERS</b>	<b>MAJOR COMPETITORS</b>
<b>MAJOR SUPPLIERS</b>	<b>GEOGRAPHICAL SALES AREA</b>
<b>FUTURE PLANS FOR GROWTH/EXPANSION</b>	<b>PROJECTIONS FOR NEXT FISCAL YEAR</b>
<b>HOW WILL FACTORING WITH HANA COMMERCIAL FINANCE, INC. BENEFIT YOUR COMPANY?</b>	
<b>ANY CHANGES TO THE BUSINESS IN THE NEAR FUTURE? <input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, PLEASE EXPLAIN</b>	